

# SALE

We understand the things that matter in your life. **Alan Shnider and Co;** with you every step of the way.

Provide instructions to AS & Co - property address / agent (if appointed) / vendor's advocate (if

Receive from AS & Co Vendor's statement questionnaire/ initial letter to vendor confirming costs / general advice to vendors / discharge form for your bank

Complete AS & Co Vendor's statement Questionnaire / discharge form for bank

Send discharge form and Vendor's Statement Questionnaire to AS & Co

Sign s27 / Vendor's statement with the Agent

PROPERTY IS SOLD

AS & Co negotiates on your behalf with other side for special conditions if necessary

Contract is signed

Contract becomes unconditional if it was a "subject to finance" purchase

Receive from AS & Co Goods Statutory Declaration or Goods Statement / Transfer of Land

Notices of Disposition are sent on your behalf to statutory bodies advising of the sale

Receive Post settlement letter - please keep for your accountant!

Congratulations! Settlement is finalised

Receive from AS & Co details and calculations regarding settlement

Receive Statement of Adjustments from AS & Co that explains the apportionment of rates and fees paid

Settlement is booked

Receive from AS & Co copy of invoice that will be attended to at settlement

Receive deposit if an early deposit via the s27 mechanism is possible

Send Transfer of Land and Goods Statement to AS & Co

Sign Transfer of Land / Goods Statement or Stat Dec